

Balance Sheet Financial Data - Input & Edit Worksheet

Statement Analysis Month February-09

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Enter Company Name

Balance Sheet Primary Account Totals - Financial Data Validation

Cash & Contracts	\$ 407,000	Net Sales, Year-to-Date	\$ 30,940,000
Total Assets	\$ 8,142,000	Gross Profit ~ Income, YTD	\$ 4,115,000
Total Current Liabilities	\$ 6,145,000	Net Profit or Loss Before Taxes, YTD	\$ 464,000
Total Liabilities	\$ 6,858,000		
Retained Earnings	\$ 878,000	Total Assets Variance	\$ -
Misc. Corp. & Proprietary	\$ 100,000	Current Liabilities Variance	\$ -
Total Equity ~ YTD Net Income	\$ 1,284,000	Total Liabilities Variance	\$ -
		Net Worth ~ Earnings Variance	\$ -
Qualified Long-Term Debt	\$ -	Financial Statement Variance	\$ -

Net Working Capital

Total Current & Working Assets	\$ -
Minus: Total Current Liabilities	\$ -
Working Capital , before Qualified Liabilities	\$ -
Plus: Reserves & Deferrals	\$ 910,862
Plus: Qualified Long-Term Debt	\$ -
Net Working Capital	\$ -

Assets

Trade Account Receivables	\$ 515,000
Operating Inventories	
New Vehicles	\$ 3,102,000
Used Vehicles	\$ 1,500,000
Fixed Operation	\$ 300,000
Other Assets ~ Inventories	\$ 238,000
LIFO ~ FIFO Reserve	\$ -
Prepaid Expenses	\$ 200,000
Other Working Assets	\$ 300,000
Fixed Assets	
Cost of Gross Fixed Assets	\$ 1,153,000
Depreciation - Fixed Assets	\$ (393,000)
Other Non-Current Assets	\$ 820,000

Liabilities

Trade Payables, w/o Operating Payables	\$ 323,000
Operating Inventory Payables	
New Vehicles ~ Notes Payable	\$ 2,515,000
Used Vehicles ~ Notes Payable	\$ 2,000,000
Current Liabilities & L-T-D Portions	\$ 130,000
Other Current Notes & Payables	\$ 607,000
Accrued Expenses	\$ 570,000
Long-Term Liabilities	
Other Reserves & Deferrals	\$ 257,000
Long-Term Debt	\$ 300,000
Mortgages Payable - Real Estate	\$ 150,000
Misc. Long-Term Liabilities	\$ 6,000
Net Income After Taxes (Profit/Loss)	\$ 306,000

Cash Flow Analysis

Operating Cash Flow (OCF)	\$ -
Investing Cash Flow (ICF)	\$ -
Financing Cash Flow (FCF)	\$ -
Total Cash Flow	\$ -

Ratio Analysis

Current Ratio - Liquidity	\$ -
Quick Ratio - Liquidity	\$ -
Debt to Equity - Safety Ratio	\$ -
Gross Profit % Ratio - Profitability	0.00%
Pretax Profit % Ratio - Profitability	0.00%
Sales to Assets - Operating Performance	\$ -
Return on Assets - Operating Performance	0.00%
Return on Equity - Operating Performance	0.00%
Inventory Turnover - Operating Performance	0.00
Inventory Days - Operating Performance	0.00

Frequently Asked Questions



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I am not in the automotive business; can I still use this Cash Flow Management Software?

Yes! All properly managed businesses generate monthly Balance Sheets and Income Statements. These two financial reports are the required components which provide the needed data to create Cash Flow Management Reports. Quite often the only reason Cash Flow Analysis reports are not done is because a business entity does not insist on one of the most important financial reports required for long-term success or considered it an annual report.

By selecting the **Default Non-Specified option** (within the Dropdown menu, on the Workbook Default Parameter worksheet) under the heading of . Franchise Financial Statement you will be able to utilize this program and all its features, including the “**Double-Click**” user-friendly help notifications and comments

The initial setup does take a little longer than simply selecting a franchise, but after the initial setup of your financial statement references and comments (such as line number and/or page number in which to obtain a financial statement value) this program becomes extremely user-friendly for yourself and others to use within your business entity.

Additional information, details and set-up of a Default Non-Specified business entity are accessed by clicking the forms button **Default Franchise Settings** on the Workbook Default Parameter worksheet.

About how much time does it take to complete these Monthly Cash Flow Analysis Reports?

Minutes! After becoming familiar with this workbook and the initial set-up of the Workbook Default Parameters worksheet, it is possible to complete monthly Cash Flow Analysis Reports within 5 minutes. The “**Double-Click**” user-friendly features of this workbook will at all times be available for you and other users to reference, eliminating guess work and confusion. That equates to less than one hours work for a complete years worth of reporting on one of the most important financial reports required for a businesses long-term success.

As for the estimated time for Set-up of the Workbook Default Parameter; for a listed franchise - 10 minutes, for a Non-Specified business entity - 1 hour.

Is it necessary that I do Monthly Cash Flow Analysis Reports?

No! You may do **Quarterly and Yearly** Analysis's as well. This workbook is designed to analysis 12 time periods or months of Cash Flow activity, which will require 13 financial statements. It should be mention though since a monthly analysis report takes less than 5 minutes to complete it is not recommended that reports other than on a monthly basis be done, due to the fact that cash positions can change substantially within a short-period of time and without the monthly reports you will not be able to identify which month the problem occurred or take corrective measure immediately, jeopardizing a businesses long-term success.

Yet, if you desire you may on the Default Settings worksheet assign 13 time periods, either being quarterly or yearly. For more details see the notations – comments on the Default Settings worksheet under the heading of “**Override Fiscal Periods**”.

Is it possible to integrate this Excel workbook with my DMS software, such as Reynolds & Reynolds or ADP?

Considered! Currently the answer is no, the integration of this Excel workbook with the top automotive data management systems has been seriously considered, but the maintenance free costs and one-time user purchase price could not be offered if that were the case. There are many variables involved when integrating with DMS provider including; Financial Statement format changes, Data Extraction field and format changes, In-house Financial Accounts – Sub Accounts, Relate Tables and last but not least a Service Provider change.

The final conclusion made after considering integration; keep the workbook **simple** and **functional at all times**, 5 additional minutes of data input time per analysis period (usually a month) far outweigh the added cost and aggravation of integration. Updates to the “Double-Click” user-friendly financial lines, pages and comments will be obtained and installed by simply requesting an updated version of this Cash Flow Management Software and integrating it into your current workbook thus updating all “Double-Click” comment fields.

As for the cost of specific upgrades IntactAuto® at this time is unable to quote an exact fee but the likelihood of it being free or such a nominal fee, it is highly unlikely that one would object. Be assured that even if you decided not to upgrade or integrate the financial statement changes into this software, this workbook will always be functional. You as a user would simply need to note or make the changes yourself on the default settings worksheet.

How will I be notified of changes made to this Software Package, Balance Sheets or Income Statements?

Newsletter! IntactAuto® currently offers a private monthly Cash Flow Management software user newsletter for individuals that opt-in. Within this newsletter you will receive information concerning the usage of the Excel workbook, notification of pending financial report changes and Cash Flow Management suggestions offered by other users. You may at anytime opt-out and personal information is considered private and privileged information not made available for resale.

Where are the Excel Worksheet Tabs and why do I keep getting the message the cell is protected?

Simple! As mentioned in the instructions this user-friendly Microsoft Excel workbook will surprise you and will probably be the easiest spreadsheet-workbook you have ever used. Within this program you **will never have to locate a spreadsheet Tab**, all worksheets or reports are accessed by “**Clicking**” on a forms button usually located at the top of each spreadsheet giving you immediate and effortless access to all menus, input screens and reports.

As for getting the message that a cell is protected, remember this workbook incorporates color coding. The **Only** cells that allow or require you to input data are **Yellow in Color** (occasionally Red if a potential error); all remaining cells are Protected-Locked due to the cell being a calculated cell or information cell. You will notice that within this specific workbook yellow cells exist on **only two worksheets**, Edit Financial Statement Data (input monthly financial data) and Workbook Default Parameters (one-time workbook default set-up).

My specific franchise is not listed and I'm concerned about not being able to use this Workbook?

Call and Ask! It is IntactAuto®'s goal to be able to list nearly all franchises or popular accounting software packages. If your financial statement type is on our targeted listing; **Setup, Installation and Assistance is available Free of Charge**. As for question concerning the usage of this software, your call or email is always welcomed.