

Transaction Framework

Transaction #

Unit Type (Required)

New	Fleet Unit
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Delivery Type

Delivery Date

Customer #

Customer Name

Unit Information

Factory Incentives

Stock Number

Vehicle ID # (VIN)

Unit Base Cost

Factory Holdback

IMR Contribution

LMA Contribution

Dealer Invoice

Reconditioning

Open Items

-	Invoice Plus
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Accounting Cost

-	-
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MSRP - Base Model

MSRP - Options

MSRP - Total

Destination Charge

Total Factory

Sales Manager

Salesperson 1

 0.00

Salesperson 2

 0.00

Finance Personnel

Cash Due on Delivery

Trade Unit Information

Stock Number

 Qualify VIN.

Vehicle ID # (VIN)

Actual Cash Value

Loan Payoff Amount

Stock Number

 Qualify VIN.

Vehicle ID # (VIN)

Actual Cash Value

Loan Payoff Amount

Finance Information

Funding Source

Select	Reserve	-
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Finance Institution

Amount Financed

* Lease Drafted CCR

* Lease Drafted Reserve

Total Draft Amount

Projected Gross Profit

Commissionable Gross

-	Flat Commission
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* Amount Financed equals Total Draft Amount minus Finance Incentive and Finance Reserve when calculating Vehicle Sales Transaction Gross Profit